

Unrivalled knowledge  
Expert advice  
Solutions that work

Ensuring compliance, advancing performance

# Why choose FTA Consultancy?

FTA is the leading authority on logistics in the UK.

Our expertise covers all aspects of the supply chain – from source to production and production to customer – including reverse logistics.

Our consultancy service is designed to support operators and users meet the challenges and demands of today's logistics industry. If you need guidance and assistance on implementing legislative changes, development of solutions or recommendations to support any area of your operations, no one is better placed than FTA to help.

We understand the very different and varying needs within the industry. The scope of our work ranges from compliance audits and risk assessments to reviews of operational capabilities including major projects on the total supply chain, individual aspects of fleet management, transport, logistics and warehousing, feasibility studies and best value reviews.

The projects we undertake are highly varied, each designed to meet individual client needs. Every organisation is different, and so is every solution. We take pride in our flexible approach to ensure the best results.

A diverse network of transport sector associate consultants means we can share experience of best practice with project partners. We are also in the unique position to draw on the knowledge and experience of specialist staff across FTA.

If you want to extend the scope of your supply chain, move into new product and service areas or need to improve operational or cost effectiveness, FTA has the insight and experience to help, advise and implement change. Talk to us.



## Our consultants

FTA's established team of professionals are highly trained specialists with an unparalleled mix of skills and experience.

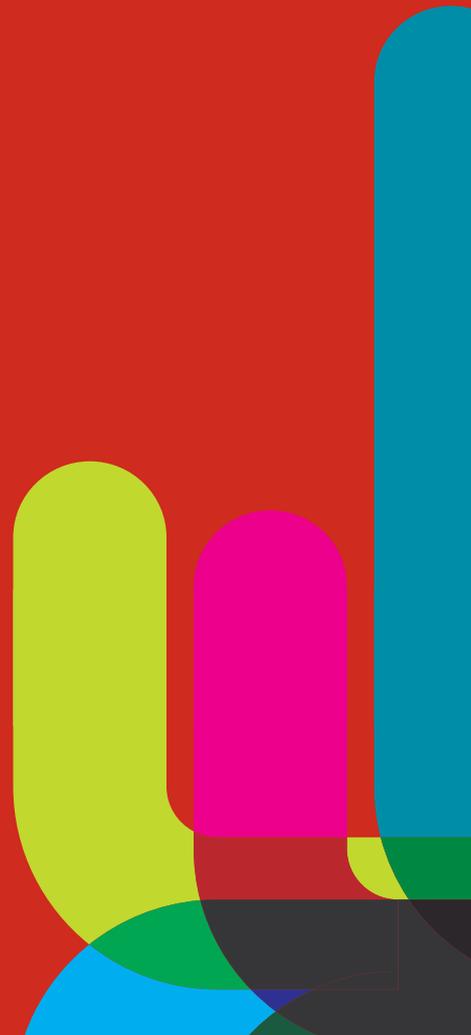
Their years of experience have been developed across senior positions within the transport and logistics industry. With extensive knowledge and insight into a multitude of transport, distribution, health and safety and logistics areas, in both the public and private sectors, each consultant has the different skills and qualifications to help your business in a variety of ways.

Whether you need operational, technical or strategic experience, our consultants will provide the precise expert advice and comprehensive information for your organisation. Our consultants are always abreast of the latest changes in legislation and developments within the industry, and understand the FTA values which form the basis of everything we do.

By using FTA Consultancy, you have the safety and reassurance of knowing you will be getting the very best advice and the very best solutions.

We have a proven track record in providing organisations with practical and sound solutions that reduce costs, improve profits and efficiency and optimise business performance.

With a reputation for quality, value for money and inspired and innovative solutions, our consultants can move your business forward whatever the opportunities or problems ahead.



# Where FTA Consultancy can help

The scope of our consultancy includes:

1

## Compliance and Best Practice

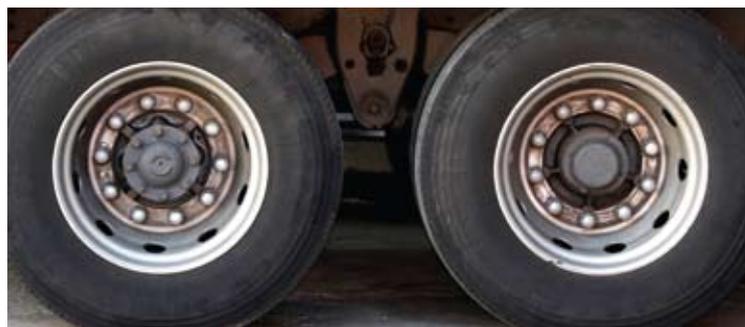
- Operator licence legal compliance
- Procedures review
- Local authority, government review
- Best practice guides
- Research
- Compliance management



2

## Fleet Management

- Best value reviews
- Workshop audit
- Grey fleet review
- Road risk management
- Ongoing fleet development



3

## Logistics

- Distribution operations – organisation and planning
- Inventory management
- Warehousing methods and procedures
- Evaluation of in-house versus third party
- Tendering and contractor selection
- Preparation of contractor supply agreements
- Pricing and rate structure
- Engineering and workshop management
- Transport technology appraisal and selection
- Routing and scheduling
- Expert witness and arbitration



4

## Strategy and Business Issues

- Supply chain strategy
- Organisation and skills
- Pay terms and conditions
- Depot numbers and conditions
- Vehicle utilisation
- Benchmarking cost and performance
- Development of KPIs
- Transport efficiency review
- Interim management

# 5

## Technical and Engineering

- Evaluation of vehicle design and specification
- Evaluation of ancillary equipment design and specification
- Workshop design, equipment and layout
- Design and layout of vehicle manoeuvring/ parking areas and loading bay access
- Fleet maintenance contracts
- Engineering and workshop management
- On-site risk assessments
- Policy reviews
- Engineering investigations



# 6

## Carbon and Environmental Issues

- Environmental auditing
- Policies, practices and procedures
- Information, implementation and support



# 7

## Dangerous Goods Consultancy

- Health check
- Full contract Dangerous Goods Safety Adviser (DGSA) visits
- Temporary DGSA cover
- Quality Assurance service
- Full guidance on operations via sea and air



# 8

## Health and Safety

- Workplace transport safety audit
- Managing health and safety and welfare
- Health and safety reviews
- Policies and procedures
- Site risk assessments
- Site and safety process



## How we work

Our aim is to deliver practical and realisable solutions based on individual requirements and needs.

We will use all the stages of the consultancy process – consultation, preparation, design, implementation and evaluation – together with the most suitable methodologies for best practice.

Our reviews and studies will incorporate site visits, information gathering meetings and desk study. For each project as required, we will:

- work closely with the key people inside your organisation who are involved in delivering the services under review
- be sensitive to local needs and priorities as we understand the importance of working within different political and cultural environments
- support you in meeting your challenges and the demands of your customers

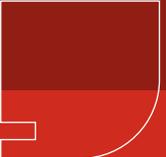
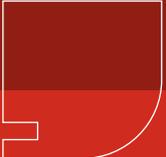
The comprehensive strategic and operational support you will get from FTA is provided through a unique combination of technical, legal and logistics skills, together with specialist expertise in core business disciplines.

Our deliverables will include a clear statement of findings and recommendations, expected benefits and outcomes and a strategy for implementation – with all the support you might need along the way.



“We have found the FTA’s DGSA Consultancy Service to be a very effective way of enhancing our internal audit and inspection programme. Its expert knowledge gives us a valuable independent view of our systems. The administration team and auditors are friendly, efficient and responsive. The audit reports are concise and helpful, with straightforward guidance to help us review and standardise procedures for handling dangerous goods.”

*GeoLogistics Ltd*



“Consultants from FTA worked with us on a wide-ranging project that involved the establishment of core fleet requirements, development of new route structures, the preparation of an invitation to tender, selection of tender recipients, evaluation of tender responses and contractor selection. They supported us through a full tender process, which resulted in annual savings of 10-15 per cent. We were delighted with the result.”

*National Trust*



## Work with us

Our clients know and trust us to deliver:

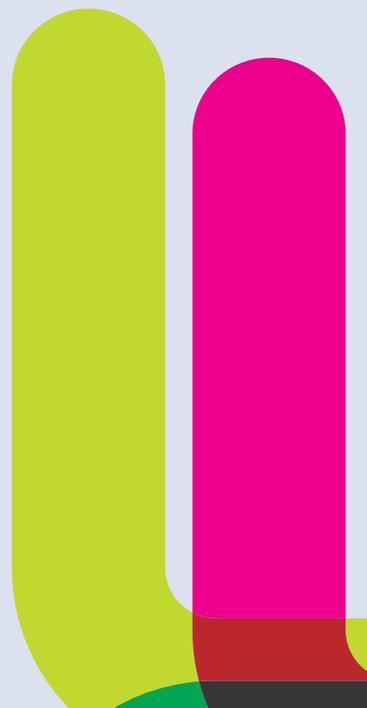
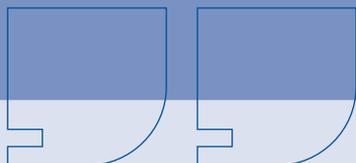
From manufacturing, distribution and service companies, to local authorities, NHS trusts and blue light services, we've helped companies and organisations across the private and public sectors.

Whatever your role and whether you are looking for a compliance, operational, technical, supply chain or business strategy, we understand your concerns and will work with you to deliver a detailed, professional solution tailored specifically to meet your individual needs.



"A consortium of eight ambulance trusts was formed to provide a first class vehicle maintenance service and to generate cost savings. The operation included over 2,700 vehicles, 30 workshops and 200 staff. A project team was set up to explore a wide range of options. The evaluation showed both financial and operational benefits by introducing a unified fleet management process. With assistance and guidance from FTA Consultancy we've identified initial savings of around £1.15m."

*Consortium of Ambulance Trusts*





## What we deliver

The strength of any consultancy project can be judged on the results it achieves.

We have helped companies within both the public and private sectors, and continue to develop our reputation by building high class but practical solutions.

Our reputation is based on sound advice and real cost savings. We offer pragmatic, problem-solving solutions that can include implementation support through interim management, business workshops or ongoing guidance.

Our outputs and recommendations are aligned to meet the needs of individual clients. They are representative of best practice while taking into account regional, national or international considerations.

We consistently achieve annual cost savings for our clients. What could we do for you?

Every business has different needs. And when you choose FTA, you get a partner who really understands what is important and what your goals are.

Call **08717 11 22 22\*** or email **consultancy@fta.co.uk**

\*Calls may be recorded for training purposes

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